



# USDA BROILER MARKET NEWS REPORT

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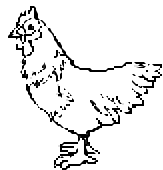
U.S. Department of Agriculture

Agricultural Marketing Service

Poultry Programs

Market News Branch

## NATIONAL BROILER MARKET AT-A-GLANCE



Majority prices were higher in the East, unchanged in the West, unchanged to higher in the Midwest. Trade sentiment was mostly steady. Retail demand was slow to fair with ads aiding interest. Food service covered the full range, but was generally moderate overall. Supplies of all sizes were usually sufficient to handle trade needs. In the parts structure, movement was slow to fair. Breast items were in the best balance with boneless skinless more available. Wings and dark meat was at least adequate or readily available and at times discounted to help move. In production areas, live supplies were moderate. Weights were in a full range, mostly desirable.

**Final report** of prices negotiated for trucklot sales of ready-to-cook broiler/fryers delivered to first receivers at major market areas week of 11/04/02-11/09/02 (cents per lb)

| AREAS         | MAJORITY    | US GRADE A<br>(Includes branded product) |       | COMPOSITE  |       |
|---------------|-------------|--|-------|------------|-------|
|               |             | WTD<br>AVG                               | LOADS | WTD<br>AVG | LOADS |
| Bos/New Eng   | 47.00-48.00 | 47.42                                    | 12    | 50.00      | 23    |
| Chicago       | 40.00-43.00 | 43.91                                    | 47    | 45.72      | 89    |
| Cincinnati    | TFEWR       | —  | —     | 49.89      | 18    |
| Cleveland     | TFEWR       | —  | —     | 57.94      | 9     |
| Denver        | 67.50       | 67.44                                    | 17    | 65.74      | 21    |
| Detroit       | 42.00-44.00 | 43.50                                    | 12    | 50.11      | 36    |
| Los Angeles   | 68.00       | 65.63                                    | 63    | 62.94      | 138   |
| New York      | 45.00-48.00 | 46.67                                    | 24    | 51.19      | 55    |
| Philadelphia  | 45.50-47.00 | 46.36                                    | 11    | 47.06      | 26    |
| Pittsburgh    | 45.00-48.00 | 46.91                                    | 11    | 52.93      | 57    |
| St. Louis     | 43.00-43.50 | 42.71                                    | 19    | 44.80      | 39    |
| San Francisco | 68.50       | 67.00                                    | 30    | 66.95      | 57    |

### Composite 12 City Weighted Average

|       |          |                |          |          |
|-------|----------|----------------|----------|----------|
| Loads | 11/04/02 | Change/Last Wk | 10/28/02 | 11/05/01 |
| 568   | 54.11    | 1.18           | 52.93    | 58.93    |

**WOG BROILERS** (without giblets) - prices paid per lb delvd to first receivers in trucklot and less than trucklot quantities.

| REGIONS | MAJORITY    | WTD AVG | LOADS |
|---------|-------------|---------|-------|
| East    | 47.00-49.00 | 48.62   | 33    |
| Central | 44.00-52.00 | 49.65   | 65    |
| West    | 48.00-60.00 | 56.19   | 50    |

### Southeast Area FOB Dock Equivalent

|             |             |       |    |
|-------------|-------------|-------|----|
| Mississippi | 60.00-63.00 | 62.45 | 82 |
|-------------|-------------|-------|----|

**GEORGIA F.O.B. DOCK PRICES** Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 62.50 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

| LOADS | RANGE       | MONDAY FINAL WTD AVG<br>FOB DOCK OR EQUIVALENT |
|-------|-------------|--|
| 1,130 | 40.00-66.53 | 61.25  |

The Georgia f.o.b. dock confirmed final weighted average prices on ice packed parts:

| ITEM             | WTD AVG<br>(CENTS PER POUND) | VOLUME<br>(000 POUNDS) |
|------------------|------------------------------|------------------------|
| LINE RUN TENDERS | 169.50                       | 1,408                  |
| BREASTS - B/S    | 130.00                       | 4,956                  |
| BREASTS - WHOLE  | 65.50                        | 1,198                  |
| THIGH MEAT - B/S | 58.50                        | 899                    |
| LEG QUARTERS     | 18.50                        | 9,652                  |
| WINGS            | 46.00                        | 3,521                  |

THIS INFORMATION IS SUPPLIED BY THE GEORGIA DEPARTMENT OF AGRICULTURE'S POULTRY MARKET NEWS SERVICE.

**NORTHEAST REGION BROILER/FRYER** Trucklot buying activity increased slightly following the weekend and was mostly fair. Offerings all sizes were at least sufficient for most immediate needs. Movement through retail and distributive channels was fair. The market tone was generally steady. In the parts complex, bone-in breast were in good balance and clearing. Boneless skinless breast were at least adequate. Dark meat cuts were fully sufficient. Wings were fully adequate to ample and competitively priced in some instances.

**SOUTHERN REGION BROILER/FRYERS** Trade sentiment was mostly steady. Retail demand following the weekend was light to fair, best where first of the month business and ads were active. Food service was fair to fairly good, best into fast food. Supplies were usually sufficient to satisfy trade needs. In the parts structure, trading was mixed, but improved where retail features were strong, and supplies were adequate or available. In production areas, live supplies were moderate at mostly desirable weights.

**WESTERN REGION BROILER/FRYERS** Majority prices unchanged from last week's levels. Reported trading for this week's deliveries at unchanged prices on regular commitments with new negotiations at unchanged to higher prices. Offerings of whole body less than 3 pounds in fair balance with current needs and heavier weights fully adequate overall. Buying interest focused on regular commitments. Demand was moderate to good best for parts. Dealers reported satisfactory weekend clearances. Trading reported on parts for this week's delivery: leg quarter bulk 18.5-19.5 and 20-20.5 on 4/10s, bone in breast 70-78 and boneless 120-125. The Los Angeles negotiated weighted WOG average price was 51.53 up 2.41 with the volume reported at 33 loads unchanged from last week's levels.

**MIDWEST REGION BROILER/FRYER** Majority prices were unchanged to slightly higher into St. Louis and Detroit, unchanged into Chicago, and TFEWR into Ohio from last Monday's final. Whole fryer market tone was steady. Offers were available on light trade interest. Retail demand was light to fair. Food service movement was mixed, light to fairly good, mostly moderate. Floor stocks adequate to fully adequate. Weights desirable. Parts trading slow, discounted and less than anticipated. Whole breast supplies were balanced, all other items fully adequate for trade needs. The market tone was steady on whole breasts and about steady, instances weak on remaining items.

**DELMARVA BROILER/FRYERS** Movement of ready-to-cook whole birds was no better than fair with dealers generally limiting purchases to previous commitments. Offerings were fully sufficient for immediate needs. Live supplies were mostly moderate; weights were light to heavy, mostly desirable to heavy. Processor schedules were moderate to moderately heavy. Less than trucklot asking prices were mostly unchanged at 47 to 61 cents. Trade sentiment was steady. Buying interest on parts was light to fair and highly selective. Breast cuts were generally noted as in best balance. Wings were ample. Leg items were adequate.

\*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARA.

| U.S. GRADE A     |       |
|------------------|-------|
| RANGE            | 46-64 |
| WEIGHTED AVERAGE | 50.70 |
| NO. OF BOXES     | 9,038 |

\*8 of 8 plants reporting.

**NORTHEAST BROILER/FRYER PARTS** Trucklot buying activity was mostly fair following the weekend. Offerings Of bone-in breasts were in good balance; boneless-skinless breasts ranged adequate to available. Dark meat items were at least adequate to fully adequate. Wings were readily available and competitively priced in some instances. Movement through retail and distributive channels was mostly fair, best where scattered feature activity was in progress. The market tone was at least steady on bone-in breasts; about steady on the balance.

ICE PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND

| ITEM                       | NEGOTIATED | TRADING | WTD<br>AVG | VOLUME<br>/LBS |
|----------------------------|------------|---------|------------|----------------|
| BREAST - B/S               | 120        | 126.27  | 347,690    |                |
| TENDERLOINS                | 105        | 105.35  | 80,680     |                |
| BREAST - WITH RIBS         | 64-65      | 70.68   | 167,440    |                |
| BREAST - LINE RUN          | 64         | 66.13   | 147,200    |                |
| LEGS                       | 31-32      | 34.40   | 115,600    |                |
| LEG QUARTERS (BULK)        | 17-18      | 17.78   | 578,311    |                |
| DRUMSTICKS                 | 21-22      | 21.82   | 117,550    |                |
| THIGHS                     | 20-21      | 28.61   | 44,660     |                |
| B/S THIGHS                 | 62-63      | 61.69   | 32,600     |                |
| WINGS (WHOLE)              | 40-41      | 44.79   | 159,680    |                |
| BACKS AND NECKS (STRIPPED) | 10-12      | 12.25   | 40,210     |                |
| LIVERS (5 POUND TUBS)      | 30-35      | 31.09   | 12,280     |                |
| GIZZARDS (HEARTS)          | 55-60      | 61.75   | 16,880     |                |

INCLUDES NEW YORK CITY METROPOLITAN AREA, NORTHERN NEW JERSEY, MASSACHUSETTS, CONNECTICUT, RHODE ISLAND, AND PENNSYLVANIA (NORTHEAST OF HARRISBURG).

\* TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

\*\* WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

**ARKANSAS BROILER/FRYER PARTS** F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

| ITEM                | LBS (000)         | RANGE         | MAJORITY | WT. AVG |
|---------------------|-------------------|---------------|----------|---------|
| BREAST - B/S        | 1,522             | 105.00-133.00 | 115-120  | 117.09  |
| TENDERLOINS         | 708               | 100.00-173.00 | 100-105  | 103.98  |
| BREAST - WITH RIBS  | 198               | 60.00-84.00   | -        | 64.56   |
| FRONT HALVES        | 320               | 45.00-56.00   | 50       | 50.88   |
| LEGS                | TOO FEW TO REPORT |               |          |         |
| LEG QUARTERS (BULK) | 771               | 15.00-17.00   | 15       | 15.21   |
| LEG QUARTERS (4/10) | 2,144             | 16.00-18.00   | 16-16.5  | 16.44   |
| WINGS (WHOLE)       | TOO FEW TO REPORT |               |          |         |
| DRUMSTICKS          | TOO FEW TO REPORT |               |          |         |
| THIGHS              | 1,800             | 10.00-17.00   | 13-16    | 15.84   |

#### ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)

|          | ESTIMATE  | ACTUAL | AVG WTS | ACTUAL    | AVG WTS |
|----------|-----------|--------|---------|-----------|---------|
|          | 11/04     | 10/31  | 10/31   | 10/28     | 10/24   |
| ALA      | 4,124     | 3,931  | 5.04    | 4,067     | 5.10    |
| ARK      | 5,400     | 5,175  | 4.91    | 5,351     | 4.94    |
| DELMARVA | 2,304     | 2,367  | 5.10    | 2,300     | 5.09    |
| KY-LA-TN | 2,006     | 1,897  | 4.59    | 1,997     | 4.57    |
| MISS     | 2,893     | 2,967  | 5.24    | 2,974     | 5.16    |
| NC       | 2,668     | 2,689  | 5.99    | 2,179     | 6.01    |
| TEXAS    | 2,208     | 2,235  | 4.81    | 2,089     | 4.80    |
| TOTAL    | 21,603    | 21,261 | 5.10    | 20,957    | 5.10    |
| MON      | 21,603(A) |        |         | 20,957(A) |         |

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 04-Nov 2002 is estimated to be 32,320,000 up 2.77 percent from a week ago and up 4.70 percent from a year ago.

(Last week 31,448,000 last year 30,869,000)

**SOUTHERN STATES BROILER/FRYER PARTS** F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

| ITEM                | (000)             | RANGE         | MAJORITY | WTD<br>AVG |
|---------------------|-------------------|---------------|----------|------------|
| BREAST - B/S        | 930               | 110.00-191.00 | 120-125  | 123.90     |
| TENDERLOINS         | 86                | 110.00-190.00 | 110-115  | 135.93     |
| BREAST - LINE RUN   | 105               | 64.00-75.00   | 65-67    | 67.33      |
| FRONT HALVES        | TOO FEW TO REPORT |               |          |            |
| LEGS                | 93                | 19.00-33.00   | 19-20    | 21.22      |
| LEG QUARTERS (BULK) | 388               | 14.00-18.00   | 14-15    | 15.11      |
| LEG QUARTERS (4/10) | 1,378             | 16.00-24.00   | 19       | 19.06      |
| WINGS (WHOLE)       | 281               | 42.00-49.00   | 45-46    | 47.64      |
| WINGS (CUT)         | 429               | 53.00-62.00   | 53-55    | 55.57      |
| DRUMSTICKS          | 69                | 33.00-46.00   | -        | 34.70      |
| THIGHS              | TOO FEW TO REPORT |               |          |            |
| B/S THIGHS          | TOO FEW TO REPORT |               |          |            |

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WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS TRADING FOR NOV 04, 2002 — F.O.B. DOCK.

| TODAY'S RANGE | 5-DAY AVERAGE | AVERAGE |
|---------------|---------------|---------|
| 34.00 - 37.50 | 35.37         | 34.86   |

**MIDWEST REGION BROILER/FRYER** ICE-PACKED POOL TRUCKLOT AND TRUCKLOT QUANTITIES DELIVERED TO: IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, AND WI WEEK OF 04-NOV - 08-NOV-2002

| CENTS PER POUND            | Price Per Lb.   | Mostly          |
|----------------------------|-----------------|-----------------|
| BREAST - B/S               | 107.00 - 132.00 | 115.00 - 125.00 |
| BREAST - LINE RUN          | 63.00 - 82.00   | 65.00 - 69.00   |
| LEGS                       | 25.00 - 37.00   | -               |
| LEG QUARTERS (BULK)        | 15.00 - 21.00   | 17.00 - 19.00   |
| DRUMSTICKS                 | 18.00 - 35.00   | -               |
| THIGHS                     | 17.00 - 35.00   | -               |
| WINGS (WHOLE)              | 30.00 - 52.00   | 40.00 - 45.00   |
| BACKS AND NECKS (STRIPPED) | 10.00 - 17.00   | -               |
| LIVERS                     | 25.00 - 45.00   | -               |
| GIZZARDS (HEARTS)          | 40.00 - 55.00   | -               |

#### SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY, DELIVERED TO RESTAURANTS AND INSTITUTIONS

|                                  | RANGE |
|----------------------------------|-------|
| WOGS 2# & UP - WHOLE             | 80    |
| WOGS 2# & UP - CUT UP 8&9 PIECES | 83-87 |
| FROZEN HENS 5# & UP              |       |
| FROZEN DUCKS                     |       |
| FROZEN SQUABS                    | 589   |

#### DELIVERED TO RETAILERS IN SOUTHERN CALIFORNIA (L.A. AREA)

|                  |       |
|------------------|-------|
| FRESH FRYERS     | 90-92 |
| ROASTERS 4# & UP | 88-95 |
| HENS UNDER 5#    |       |
| HENS OVER 5#     | 75    |
| DUCKS            |       |
| RABBITS-WHOLE    |       |
| RABBITS-CUT UP   |       |

#### SAN FRANCISCO PROCESSED POULTRY

#### DELIVERED TO RESTAURANTS AND INSTITUTIONS

|                  | RANGE           |
|------------------|-----------------|
| FRESH FRYERS     | ICE PACK 92-95  |
|                  | DRY PACK 96-103 |
| ROASTERS 4# & UP | DRY PACK 113    |
|                  | ICE PACK 104    |
| HENS OVER 5#     | DRY PACK        |
|                  | ICE PACK 92-98  |
| DUCKS            | 152-166         |

**EASTERN REGION MECHANICALLY SEPARATED CHICKEN**

F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE EASTERN REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

**CHICKEN** 01-NOV-2002  
 — PRICES — VOLUME —  
 (Cents per Pound)

| FAT CONTENT | FROZEN | FRESH | TOTAL | EXPORT |
|-------------|--------|-------|-------|--------|
| 15% OR LESS |        |       |       |        |
| RANGE       | -      | -     | -     | -      |
| WTD AVERAGE |        |       |       |        |

**CHICKEN WITH SKIN ADDED** — PRICES — VOLUME —  
 (Cents per Pound)

| FAT CONTENT | FROZEN      | FRESH       | TOTAL     | EXPORT  |
|-------------|-------------|-------------|-----------|---------|
| 15% OR LESS |             |             |           |         |
| RANGE       | 15.00-17.00 | 13.75-14.30 | 594,000   | -       |
| WTD AVERAGE | 16.84       | 14.00       |           |         |
| 15-20%      |             |             |           |         |
| RANGE       | 11.00-15.50 | 10.00-12.50 | 1,924,448 | 368,000 |
| WTD AVERAGE | 13.95       | 11.56       |           |         |
| 20% OR MORE |             |             |           |         |
| RANGE       | -           | -           | -         | -       |
| WTD AVERAGE |             |             |           |         |

\* INCLUDES THE STATES of CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT, WV

**CENTRAL REGION MECHANICALLY SEPARATED CHICKEN**

F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE CENTRAL REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

**CHICKEN** 01-NOV-2002  
 — PRICES — VOLUME —  
 (Cents per Pound)

| FAT CONTENT | FROZEN | FRESH | TOTAL | EXPORT |
|-------------|--------|-------|-------|--------|
| 15% OR LESS |        |       |       |        |
| RANGE       | -      | -     | -     | -      |
| WTD AVERAGE |        |       |       |        |

**CHICKEN, WITH SKIN ADDED** — PRICES — VOLUME —  
 (Cents per Pound)

| FAT CONTENT | FROZEN      | FRESH       | TOTAL     | EXPORT    |
|-------------|-------------|-------------|-----------|-----------|
| 15% OR LESS |             |             |           |           |
| RANGE       | 15.00-18.00 | 12.25-14.00 | 244,800   | -         |
| WTD AVERAGE | 16.50       | 13.13       |           |           |
| 15-20%      |             |             |           |           |
| RANGE       | 11.00-13.00 | 9.00-13.00  | 2,652,000 | 1,754,400 |
| WTD AVERAGE | 12.12       | 10.88       |           |           |
| 20% OR MORE |             |             |           |           |
| RANGE       | -           | 10.00-11.00 | 40,800    | -         |
| WTD AVERAGE |             | 10.50       |           |           |

\* INCLUDES THE STATES of AL, AR, IA, IL, IN, KS, KY, LA, MI, MN, MO, MS, ND, NE, OK, OH, SD, TN, TX, WI

**SOUTH CENTRAL HEAVY LIVE HEN** Prices were higher compared to the past week. Demand was moderate to good for adequate spent hen offerings. Slaughter schedules were usually normal and sufficient to cover a fair call for finished product. Trade sentiment was about steady.

HEAVY TYPE HENS (7 POUNDS AND UP) \*  
 FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER  
 THE WEEK OF 04-NOV-02

|                       | RANGE<br>CENTS/LB. | MAJORITY | WTD<br>AVG |
|-----------------------|--------------------|----------|------------|
| AT FARM BUYER LOADING | 5-11.5             | 8-9.25   | 9.01       |

\*WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

**SOUTHEAST HEAVY LIVE HEN** Majority prices trended slightly higher when compared to a week earlier. Demand was fair to moderate for the at least adequate to adequate offerings. Processing schedules were reported as less than normal. Finished product supplies were generally adequate and clearing satisfactorily. The undertone was generally steady.

HEAVY TYPE HENS (7 POUNDS AND UP) \*FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 04-NOV-02.

|                          | RANGE             | MAJORITY | WTD<br>AVG |
|--------------------------|-------------------|----------|------------|
| AT FARM BUYER LOADING    | 4.75-10           | 8.5-10   | 8.71       |
| AT FARM PRODUCER LOADING | TOO FEW TO REPORT |          |            |
| FOB PLANT                | TOO FEW TO REPORT |          |            |

\*WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

**USDA, AMS, POULTRY PROGRAMS,  
 POULTRY MARKET NEWS OFFICES**

|                |          |               |                                   |
|----------------|----------|---------------|-----------------------------------|
| Washington, DC | Voice    | (202)720-6911 | Grover T. Hunter                  |
|                | Fax      | (202)720-2403 | (Chief)                           |
| Atlanta, GA    | Voice    | (404)562-5850 | Johnny Freeman                    |
|                | Fax      | (404)562-5875 | (Officer-In-Charge)               |
|                | Recorded | (404)562-5856 |                                   |
| Jackson, MS    | Voice    | (601)965-4662 | Gary Brown                        |
|                | Fax      | (601)965-4661 | (Southern States Area Supervisor) |
| Des Moines, IA | Voice    | (515)284-4471 | Mary L. Adkins                    |
|                | Fax      | (515)284-4468 | (Officer-In-Charge)               |
|                | Recorded | (515)284-4545 |                                   |
| Bell, CA       | Voice    | (323)269-4154 | Jim Derby                         |
|                | Fax      | (323)269-5926 | (Officer-In-Charge)               |
|                | Recorded | (323)260-4676 |                                   |